

WHO'S WHO | in Commercial & Residential Real Estate Law

JEFFREY D. FORCHELLI

Forchelli, Curto, Crowe, Deegan,
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Jeffrey D. Forchelli is managing partner of Forchelli, Curto, Crowe, Deegan, Schwartz, Mineo & Cohn LLP — a position he has held since he founded the firm in 1976. Forchelli's practice concentrates on complex real estate and land use matters, including litigation and tax certiorari for major real estate developers and national corporations.

The current state of the real estate market has led to a revival of the old phase, "only the strong survive," Forchelli said.

"Many builders of residential homes and multiple dwellings must either have enough cash on hand to pay mortgages, taxes, insurance and utilities, or face the loss of them to the lender by agreement of foreclosure," he said. "No one really knows when sales will improve."

Commercial property landlords are in a similar position with existing vacancies or tenants barely hanging on and in need of conversion, Forchelli noted.

"The result is that it is truly a buyer's/tenant's market," he said. "The concessions being given are beyond what anyone imagined a few short months ago."

Everyone in the industry, from builders to bankers, to brokers to title companies, is anxiously awaiting the turnaround, he said.

Forchelli attended Brooklyn Law School. He has served as counsel to the NYS Assembly and served on the legal advisory board and on the board of directors of Security Title and Guaranty Company. Forchelli is listed in Who's Who in American Law (8th edition). In 2003, Forchelli endowed his first chair at Brooklyn Law School. He later endowed a second chair in 2004 in honor of his father, Don Forchelli. In 2005, Forchelli celebrated the opening of the school's Jeffrey D. Forchelli Conference Center, named in his honor. He also received the National Alumni Association Award for "Excellence in



Business" from Wagner College, where he graduated in 1966.

Forchelli is a trustee of Brooklyn Law School and Wagner College. He is also a member of the NYS and Nassau County Bar Associations and a Fellow of The New York Bar Foundation. Forchelli is also a vice chairman of the Nassau County Republican Committee.

Founded in 1976, Forchelli, Curto, Crowe, Deegan, Schwartz, Mineo & Cohn LLP is one of LI's most acclaimed law firms with offices in Mineola and Melville. All of its attorneys have a high level of expertise in specific areas, as well as in the general practice of law. The firm is supported by a team of paralegals, law clerks, a skilled secretarial staff and the most up-to-date technology. The firm employs more than 50 attorneys who provide counsel to a range of clients including national, regional and local businesses, major real estate developers and organizations, banks, insurance companies, municipalities, educational institutions, as well as individuals.