

# Long Island BusinessNEWS

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## WHO'S WHO | in Corporate Law

By LISA JOSEFAK

### JOSEPH V. CUOMO

*Forchelli, Curto, Deegan, Schwartz,  
Mineo, Cohn & Terrana, LLP*

Joseph V. Cuomo is a partner at Forchelli, Curto, Deegan, Schwartz, Mineo, Cohn & Terrana, LLP in Uniondale. Cuomo joined the firm in 2008 after being a partner at a prominent international law firm.

Cuomo concentrates his practice on the representation of private and public companies and emerging businesses with respect to business law and transactional matters. He serves as outside general counsel to numerous middle market private companies. His practice also encompasses the representation of institutional and individual investors (including venture capital funds) and private equity funds with respect to their portfolio company transactions.

As his clients approach a period of fast growth, Cuomo always reminds them to pay attention to the details, which he fully acknowledges is not always that easy to do when things are moving so quickly.

"Such details include protecting intellectual property; memorializing business relationships with proper contracts; exercising careful diligence in taking on additional personnel and entering into joint ventures; being judicious in granting equity or options; and keeping relevant outside advisors, such as attorneys and accountants, in the loop," Cuomo said.

The benefits of paying attention to the details are two-fold, he said.

"First, good corporate governance and maintenance is always a best practice.



Cuomo noted. "Second, and more importantly, when the client looks to engage in a significant transaction, such as a venture capital financing or a sale of its business, the process will be much easier and much more efficient if its house is in order. It is often both difficult and expensive to be cleaning up past messes while simultaneously pursuing a major deal."

Cuomo's business and transactional experience includes corporate equity and debt financings, early stage and venture capital round financings, private placements, mergers and acquisitions, dispositions, joint ventures and strategic partnerships, entity formation and maintenance, shareholders agreements, limited liability company agreements, business divorce, shareholder oppression, corporate reorganizations and liquidations, securities law compliance, employment and consulting agreements, entertainment and sports

agreements, manufacturing, supply and distribution agreements, private label agreements, marketing agreements, promotional agreements, and a wide variety of other commercial agreements.

Cuomo began his legal career as a law clerk to the Honorable Lawrence W. Pierce, U.S. Court of Appeals, Second Circuit.

He attended St. John's University School of Law, 1991, magna cum laude. He is the founder and director of the Long Island General Counsel Network, a networking group for Long Island and New York City metro area in-house counsel. Cuomo was selected by his peers for inclusion in New York magazine's Super Lawyers 2007.

Founded in 1976, Forchelli, Curto, Deegan, Schwartz, Mineo, Cohn, & Terrana LLP is one of Long Island's most acclaimed and distinguished law firms. The firm is conveniently located for clients in Nassau and Suffolk. The Firm employs over 40 attorneys who provide counsel to a broad range of clients, including national, regional and local businesses, major real estate developers and organizations, banks, insurance companies, municipalities, educational institutions, and individuals. Personal attention and quality representation that is both practical and cost-effective are hallmarks of the Firm's policy towards clients.

COUNSELORS AT LAW

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