

STELLA LELLOS

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Stella Lellos is a partner in the corporate department at Forchelli, Curto, Deegan, Schwartz, Mineo & Terrana, LLP in Uniondale. Lellos' practice concentrates on private company mergers and acquisitions, leveraged buyouts, corporate finance transactions and general corporate representation of United States-based and international companies.

Lello also has significant experience in all aspects of complex corporate transactions. She has advised companies from startup to maturity and has handled numerous joint ventures, acquisitions and dispositions of assets and stock in a variety of industries, many involving cross-border issues. Lello has represented debtors and acquirers in distressed merger and acquisition transactions, including Section 363 asset sales and out-of-court transactions.

She regularly advises clients on structuring and implementing domestic and international joint ventures as well as trademark and software licensing, executive employment and compensation issues and corporate governance matters. Her expertise covers all forms of corporate agreements including services agreements, employment and consulting agreements, manufacturing and distribution agreements and financing transactions.

There is an increasing demand for lawyers on Long Island with experience handling complex deals and international transactions, Lellos said. "Specifically, Long Island clients are seeking a level of sophistication similar to that traditionally provided by New York City lawyers, particularly



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because many Long Island companies are now conducting business worldwide or entering into transactions with foreign entities. When handling international deals, a lawyer's ability to relate to foreign nationals and be sensitive to differences between legal systems and customs is imperative to closing a transaction seamlessly."

In addition, language skills and the ability to negotiate in foreign languages is helpful in conducting international deals as well as attracting international clients, she said.

"During the last few years, I have been contacted by a number of foreign entities looking for assistance in establishing a United States presence, whether through creation of a new subsidiary or entity, or through the acquisition of an established United States' company," Lellos said. "New York seems to be the state with which most foreign entities wish to be associated. To be able to provide New York City sophistication and an international background to Long Island clients is truly exciting and unique."

Lellos is a frequent speaker at the New York City Bar Center on topics related to the formation and use of limited liability companies and other corporate issues. She is fluent in French and Greek and is admitted as a solicitor in the courts of England and Wales. Lellos attended The College of Law, London, England (diploma in legal practice); University of London (LL.M. in banking and finance law); Keele University, England (post-graduate diploma in legal studies); and Keele University, England (LL.M. in international, European and comparative law).

Forchelli, Curto, Deegan, Schwartz, Mineo & Terrana, one of Long Island's leading full-service law firms, has always enjoyed a solid reputation for successfully representing clients in real estate, land use and zoning, tax, trusts and estates, tax certiorari, corporate and commercial and litigation matters. Formed in 1976, the firm's areas of expertise have expanded to include banking, bankruptcy, employment and labor, municipal incentives/IDA, entertainment and construction law.

The firm employs more than 60 attorneys who handle complex matters for a broad client base including national, regional and local businesses, major real estate developers and organizations, banks, insurance companies, municipalities, educational institutions and individuals.